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## WHO WE ARE

We have been committed to providing technology products and services to our clients for more than 40 years. Using extensive market research and data we provide the valuable insight and perspective needed to make the best tech purchasing decision

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## WHAT WE DO

We help our clients find the right products at the right price and right vendor saving you time and money.

- Needs Analysis
- Product Evaluation
- Vendor Selection
- Contract Negotiation
- In House Project Management
- Post Purchase Support for life of contract
- Quarterly Reviews of vendor service

**We look forward to serving you as our valued customer and thank you for your continued business!**

# SCOPE OF SERVICES



## VOICE

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- UCaaS – research of the top providers within Gartner Magic Quadrant. Top level partner for many like RingCentral, 8x8, Zoom, Fuze, Mitel
- Microsoft Teams – Evaluating the best SIP options



## CONTACT CENTER

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- Evaluation of the top products for your customer interactions ie Five9, Genesys, Sharpen, NICE



## CARRIER

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- SD WAN
- Telecom (SIP, PRI, POTS)
- ISP
- Mobility and IOT



## CLOUD

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- Data Center Colocation Options
- Storage as a Service
- Office 365 Managed Services
- Cloud Infrastructure, Content Delivery



## Cybersecurity

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- Leveraging the NIST cybersecurity framework to categorize suppliers. Using the (Identify, Protect, Detect, Respond, Recover) we can discover the right solution.